

By the Numbers

Union drug plans tighten their belts

Over the past five years, union-sponsored prescription drug plans have moved from a generous philosophy of providing the broadest coverage at the lowest cost to members to a more pragmatic approach based on balancing cost with care, a new Medco study reveals. Findings from the study include:

PLAN SPONSORS EXPECT TO BE USING THE FOLLOWING MEASURES BY 2012:

73%
CLINICAL/COST MANAGEMENT FOR SPECIALTY DRUGS

67%
CLINICAL/COST MANAGEMENT FOR TRADITIONAL DRUGS

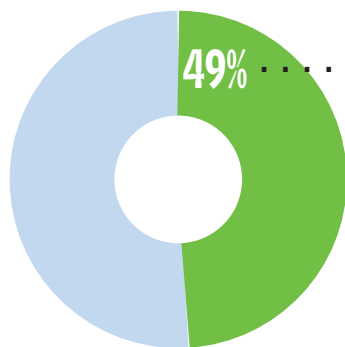
55%
REDUCED COST SHARE FOR LOWER-COST DRUGS AND MAIL-ORDER USE

54%
MANDATORY OR INCENTIVE GENERICS PROGRAMS

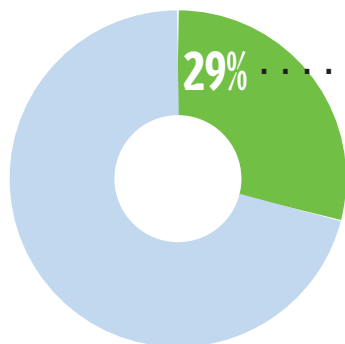
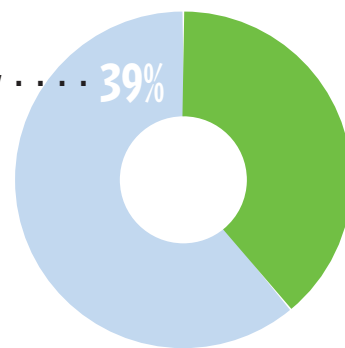
38%
BENEFITS ELIGIBILITY FOR PART-TIMERS

7%
DISEASE MANAGEMENT PROGRAMS

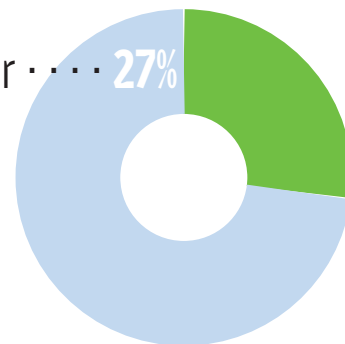
PLAN SPONSORS CITE THE TOP DRIVERS OF RISING PRESCRIPTION DRUG COSTS AS:



Increased availability and use of specialty drugs ···· 39%



Minimal plan member attention to health ···· 27%



88% OF PLAN SPONSORS ARE...



....THAT ECONOMIC CONDITIONS WILL HINDER THEIR ABILITY TO PROVIDE THE SAME LEVEL OF PHARMACY BENEFITS OVER THE NEXT TWO TO THREE YEARS.

SIXTY SEVEN

PERCENT OF SPONSORS WANT THEIR PHARMACY BENEFIT MANAGERS TO IMPROVE MOST IN THE AREA OF

INFLUENCING AND EDUCATING PLAN MEMBERS TO MAKE GOOD CHOICES